



October 5, 2003

Bill Meadows
1601 Wall Street
Fort Wayne, IND 46801

Mike Seals
Jabezco Industrial Group
2274 Hollywood Drive
Jackson, TN 38305

This is a referral to Jabezco Industrial Group for the outstanding and professional job that is being accomplished for Essex Electric through our relocation efforts to the Florence, Alabama facility. We are in the middle of a massive rearrangement of the Florence, Alabama facility that has a very aggressive and complex timeline, which includes Extrusion, Wire drawing, and Cabling/Stranding equipment along with internal relocation items.

At this time we are on schedule due to the commitment and organizational effort by the Jabezco team working in conjunction with Essex. I am greatly impressed with the integrity and professionalism of every member of the Jabezco organization and would highly recommend you to any organization that would require your services. I commend you personally for building such a dynamic team and looking forward to our continual relationship on future projects.

Please extend my thanks to everyone at Jabezco.

Sincerely,

A handwritten signature in black ink that reads "Bill Meadows". The signature is fluid and cursive, with a large loop at the end.

Bill Meadows
Director of Engineering Technology
Essex Electric EP